



Job Offer : Sales Manager

About the Company :

We're currently the biggest NFTs News website in monthly visitors.
Our goal is to demystify a topic as complex as NFTs and support mainstream adoption by creating accessible & entertaining content.
Our team is fully remote and works from anywhere in the world.

About the Project :

We are looking for an experienced Sales Representative who will reach out to potential customers and pitch NFT evening advertising services.

Responsibilities :

- Research potential leads using Twitter, LinkedIn, Discord, Instagram
- Develop and upkeep a sales pipeline within the company CRM to keep an active read on deal flow and progress targeted leads through closed opportunities
- Present, promote and sell NFT evening services through calls & meetings
- Coordinate with the different departments to ensure smooth delivery once the deal is closed
- Maintain positive customer relationship

Requirements :

- English native speaker
- Very Strong interest for NFTs projects (Digital art/gaming/music/collectibles) and NFT technologies
- Autonomous and very organised
- Sales Background + Very salesy personality
- Have basic knowledge of Gmail, Google Sheet (Gsuite), Slack & Notion
- Basic CRM knowledge (Pipedrive)

To Apply: send an email to yolo@nftevening.com and theo@nftevening.com with the subject of the email being “*NFTevening – Sales Manager application*”.

Please start your email by “TO THE MOON” to make sure you read the job description entirely.

Then introduce yourself, mention your previous work/ experiences and answer the following questions:

- How many hours are you available per week?
- Tell us why you think you would be great at selling NFT Evening products
- Build a very short sales pitch that you would send to a potential customer